

Name: Rebecca Pulupa
Title: Vice President Sales
Location: Jessup, MD



Rebecca was welcomed by her RNDC Family in 2019, as Vice President Sales covering the Pernod Ricard Division in Maryland & Washington, D.C. She began her 21-year career in the alcohol beverage industry right out of college, working behind the bar for five years, before selling from the “other side of the bar” as a broker sales representative. Over the years she served in multiple roles in both on and off premise, including supplier Region Manager in Maryland, before transitioning into her role at RNDC.

Throughout her career she had responsibility for 10 states, and worked in control, open, franchise and chain markets. In her current position, she is most proud of the successes of her team.



“I witnessed the strength and perseverance of my team members over the last two years and am continually inspired by their determination and positivity. They endured uncertainties in both COVID and structural changes, continued to outperform their sales goals and also worked hard to master their craft.”

Rebecca is a native of Maryland and resides there with her husband and their son. She graduated with her Bachelor of Science degree from High Point University in North Carolina, and with her Master of Science degree from Louisiana State University.