

**Name: Vicki Poss**  
**Title: Senior Vice President, Fine Wines, Texas**  
**Location: Grand Prairie, TX**



Vicki Poss is currently the Senior Vice President of Fine Wine Texas. She is responsible for commercial sales planning and instilling collaboration within all sales channels. She works with sales, finance and portfolio teams to drive supplier performance, alignment and strategy.

Vicki has always had a passion for the hospitality industry. Her career began in the beverage alcohol business with the Hillstone restaurant group and in 2000 she joined the RNDC family. Her management and leadership experience include senior roles in on premise, fine wine, spirits, retail chains and Vice President of The Estates Group in TX. Vicki is a strong leader with a motivational management style and reputation for building and retaining highly motivated sales teams.



Vicki earned her BA from the University of Houston, Conrad Hilton College. Vicki also holds her Court of Master Sommeliers, level two certification, and a Wine & Spirit Education Trust (WSET) level III Certification.

She has also been a member of the RNDC Women's Leadership Forum since its inception in 2011. Vicki resides in Dallas, TX with her husband and two kids. She loves to travel and keeps herself busy on the weekends with her kids' activities.